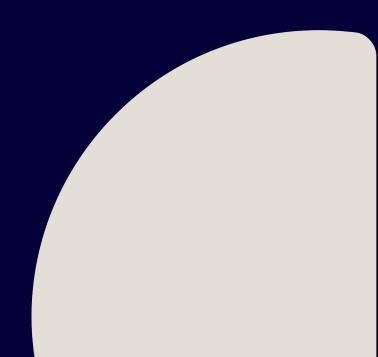
LINA UPDATE Summit 2024

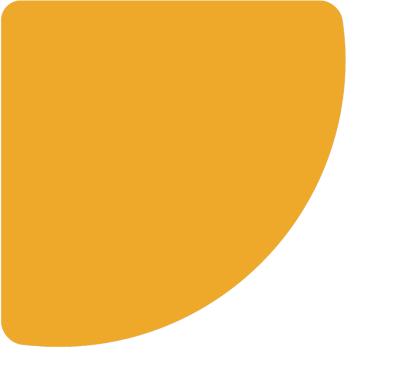






LINA Board

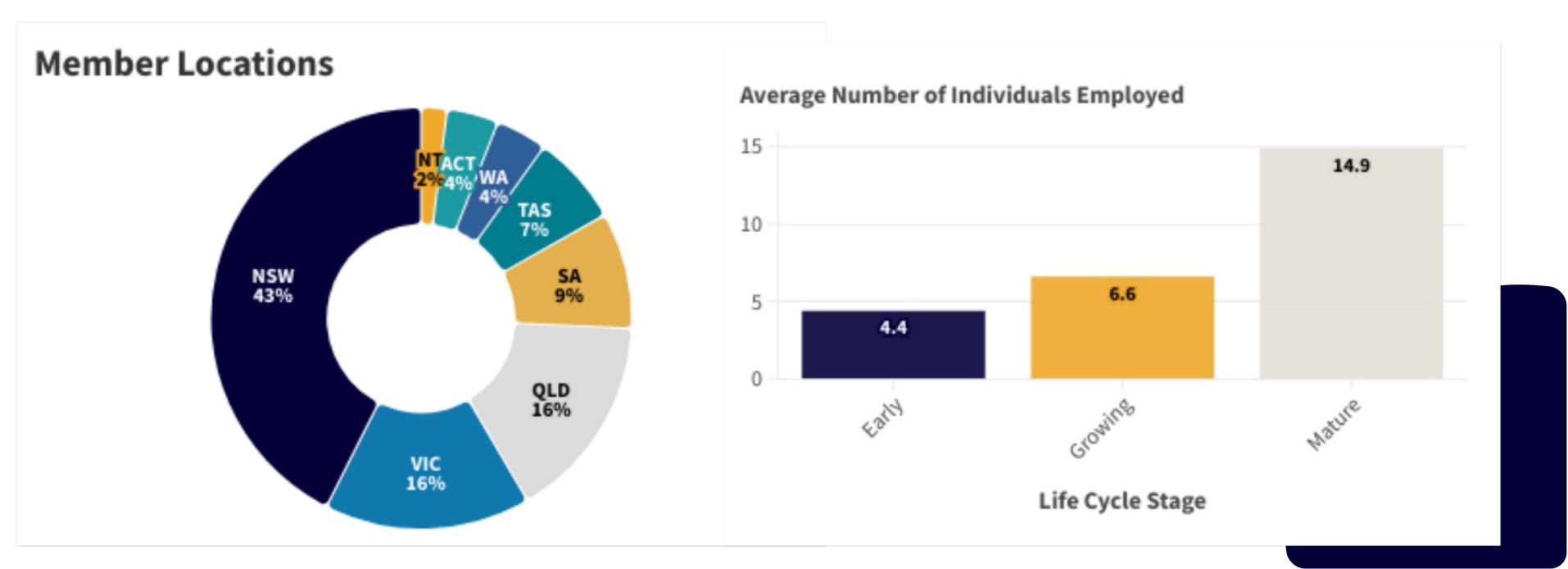




Member snapshot

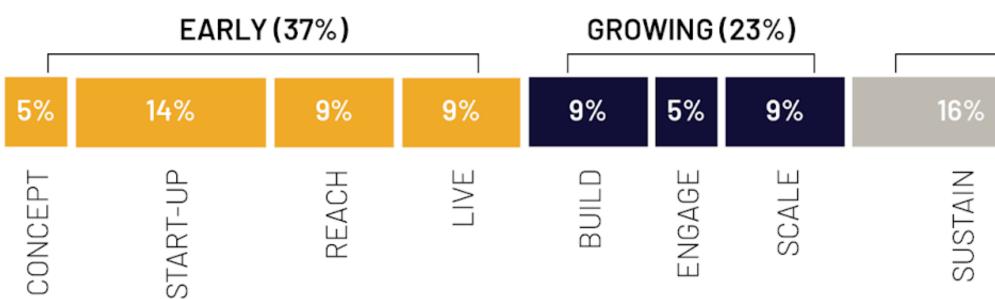
LINA represents 65 publishers, producing 106 mastheads.

LINA members publish on average 1,589 stories per week and 76,268 stories in a year.





Lifecycle Stages



MATURE (40%) 12%

16%	12%	12%
SUSTAIN	SERVE	EXPAND

Are you happy with where your news business is at?

We're happy with our current status- this is our spot

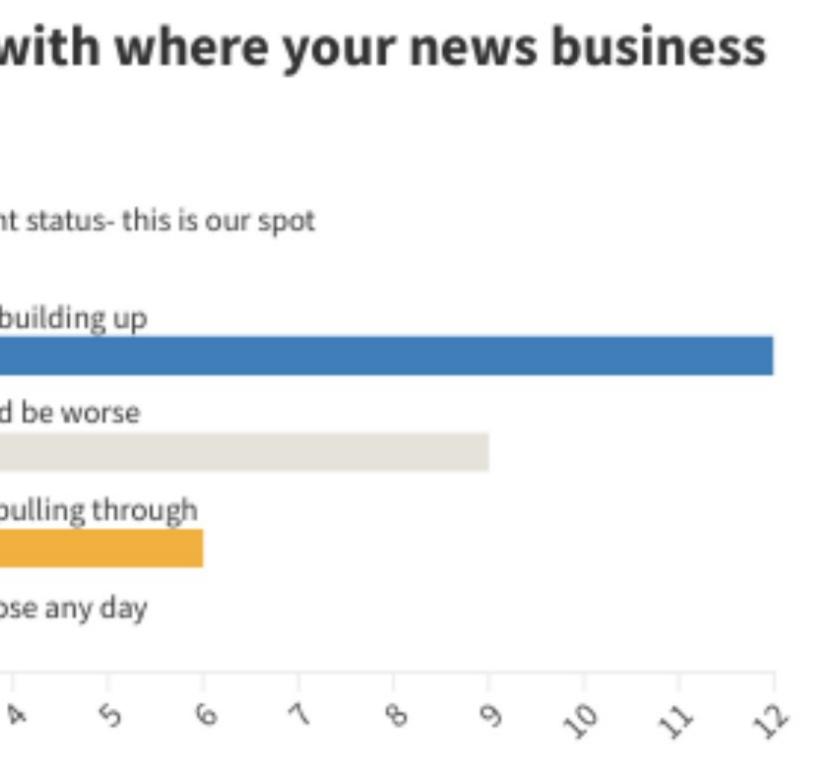
I'm making some progress, building up

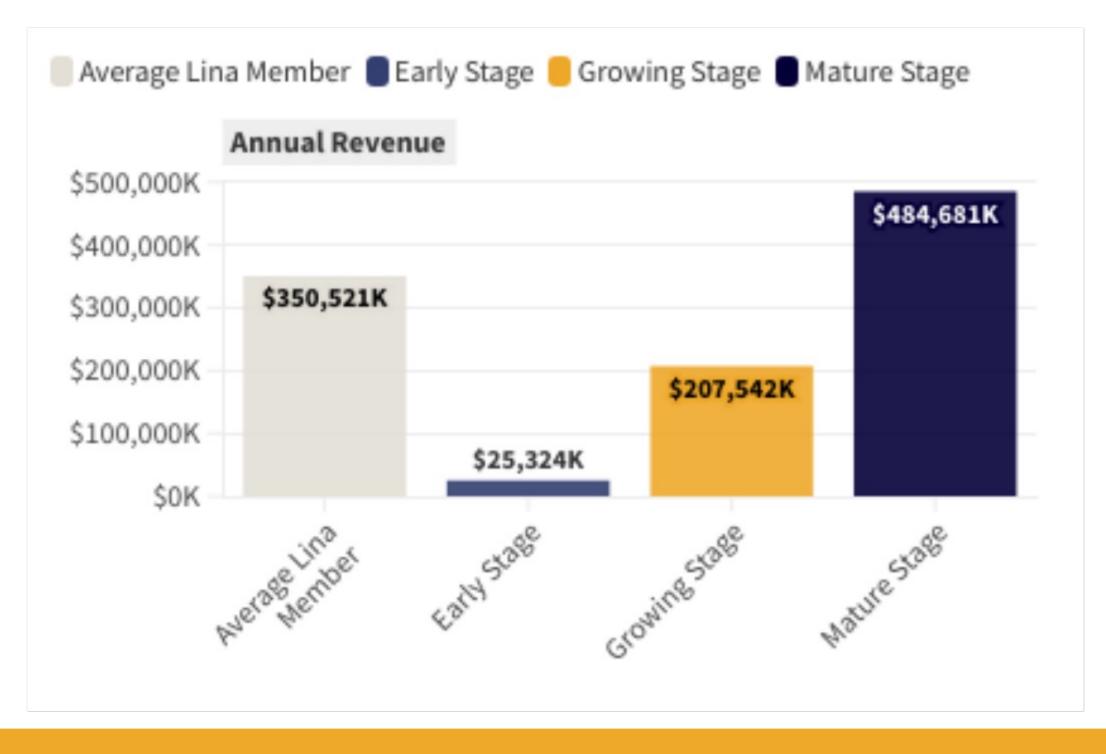
It's ok, could be better, could be worse

The Struggle is real but I'm pulling through

3

No, I'm worried we could close any day

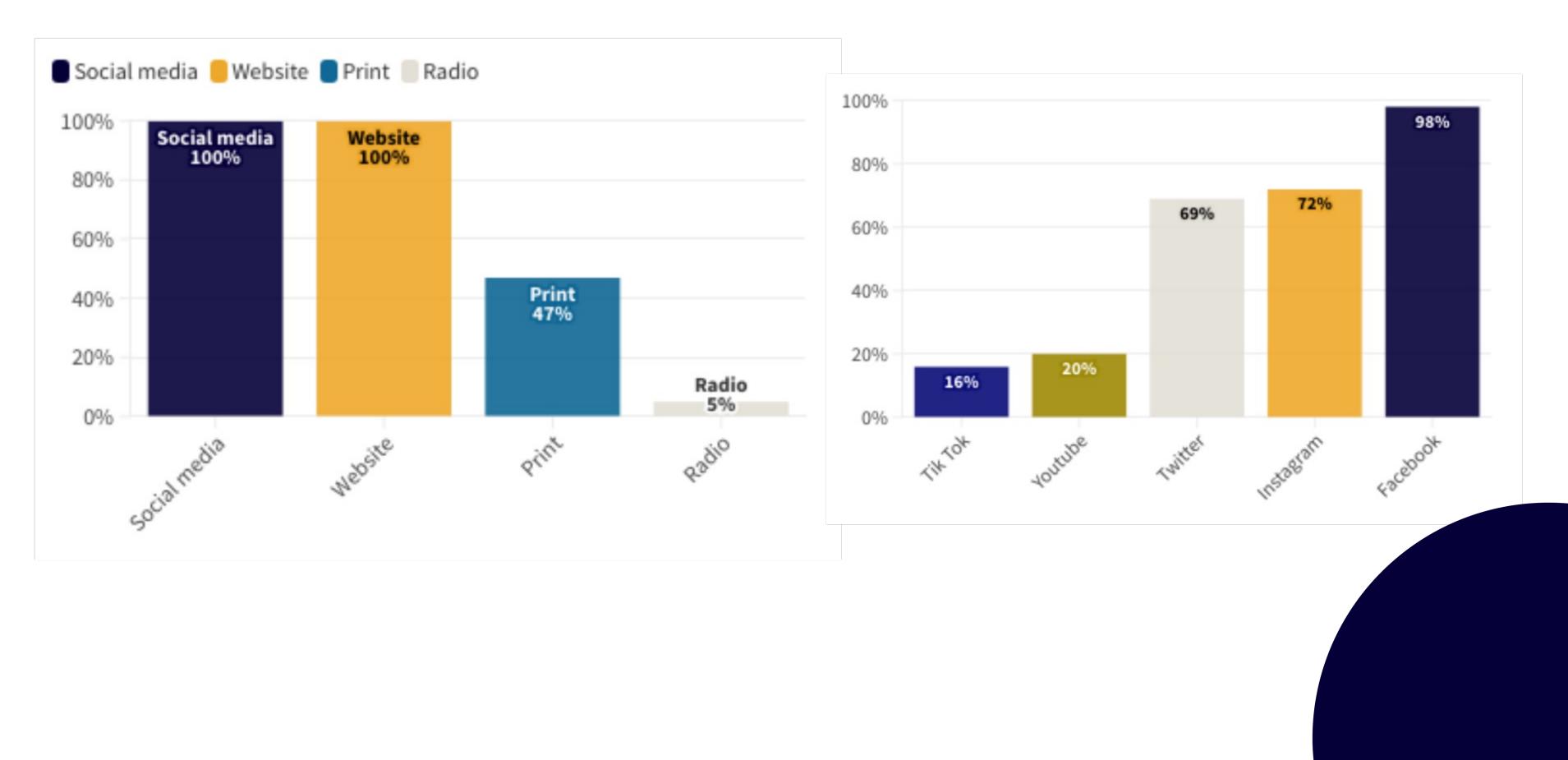




\$5,232 is the average annual income for a members in the start up phase.



Where are you publishing?



Collective audience reach

Based on data from survey responses and our desk research, as at Nov 2023

Total monthly unique website views = 2,219,090

Average unique monthly websites per member = 58,397

Total print distribution = 600,435

Average monthly print distribution per member = 19,368

Total social media followers = 862,281

Total newsletter subscribers = 2,250,930

Average newsletter subscribers per member = 5,000

Member service focus areas

STRENGTHENING PUBLIC INTEREST JOURNALISM

CAPACITY BUILDING SUPPORTS

NETWORKING AND SHARED SERVICES

Member service focus areas

STRENGTHENING PUBLIC INTEREST JOURNALISM

- Pro bono legal support
- Learning opportunities
- Content collaborations
- Micro-grants (\$2k)
- Centralised subediting service
- Award nominations
- AAP partnership
- Australian Press Council membership

CAPACITY BUILDING SUPPORTS

- Tailored resources, templates and tools
- Shop-talk sessions
- Subsidised Revenue Growth Program
- Google Fundamentals Lab
- Research repository and grant application support
- Impact Tracking set-up and support

NETWORKING AND SHARED SERVICES

- Discount rates: KBI insurance, VettNews, Canva, Newsletter Glue
- Slack channel
- Summit travel subsidy and discounted tickets
- HR services on call
- Tech support on call
- Grant alerts
- Representation in policy forums

Total value to date:

\$19,105

What's next?

the sector

Collective Advertising project

June 2024: Our News, Your Voice fundraising campaign

Continued representation: policy push

Philanthropic focus to bring funds into